

Kerala State Co-operative Agricultural and Rural Development Bank Ltd. No. T-4017



Adv. C.K. Shajimohan President, KSCARDB



Shaji.V. Nair, IAS Managing Director







Hon'ble Minister for Co-operation Sri. V.N. Vasavan distributing Best Performance Award to Ottappalam PCARDB in "100% Recovery Campaign 2022-23" on 07-08-2023 at Jawahar Sahakarana Bhavan, Thiruvananthapuram



President Adv. C.K. Shaji Mohan addressing Presidents' Meet on 13.03.2024 at ITM



















LOAN PRODUCTS

- FARM SECTOR
- >> ORDINARY
- >> RURAL HOUSING
- >> VEHICLE LOAN
- >> EDUCATIONAL LOAN
- >> TRADERS LOAN
- >> PILGRIMAGE LOAN
- >> KISSAN SAMRIDHI SCHEME
- >> SWAROJGAR CREDIT CARD

- AGRL. LAND PURCHASE SCHEMES
-)> AGRL. GOLD LOAN
- >> CONSUMER DURABLES
- >> CARD BANK JEWEL SCHEME
- >> TOURISM/HOME STAY
- >> CASH CREDIT SCHEME
- >> ENTERPRISE LOAN SCHEME
- >> JOINT LIABILITY GROUPS

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"Results or Excuses....? You Choose...."

Human Resource Management

Sl.No	Name of programme		То
1	Managing Stress with Complementary and Alternative Therapies for improving productivity	29.08.24	31.08.24
2	Personality Development Programme for Sub staff	27.01.25	29.01.25

Programmes on Law

SI.No	Name of programme		То
1	Banking Laws and Legal Aspects in Banking (CPEC approved)	14.11.24	16.11.24
2	Programme on KSR, Income Tax, Inspection and GST Norms	26.12.24	28.12.24

NEW programmes

SI. No	Name of programme		То
1	How to do the existing business better in the post reform scenario		26.04.24
2	Management Development Programme	18.07.24	20.07.24
3	Basic programme on Loan Recovery System, Loan Monitoring System, Financial Accounting System	12.08.24	14.08.24
4	Sustainable Development through proper planning	07.10.24	10.10.24
5	Business Development Plan preparation for improving performance of ARDBs	22.10.24	25.10.24
6	Non – fund business and Cross selling	25.11.24	27.11.24
7	Establishing leadership for gender equality	11.12.24	13.12.24
8	Successful designing of performance parameters of ARDBs	17.12.24	20.12.24
9	Personality Development Programme for Sub-staff	27.01.25	29.01.25

From Principal's desk....

KSCARD Bank ITM, a C-PEC accredited Cooperative Training Institution is stepping forward to 5^{th} decade of performance through success saga. Ever since 2014, the accreditation rating is elevating and currently running with B^{\dagger} grade. The institution focuses on imparting Attitude, Skill and Knowledge on our clientele, mainly the Primary Cooperative Agricultural and Rural Development Banks across Kerala.

From the year 2022-23, the additional responsibility of moulding the newly recruited work force in KSCARDB through Kerala Public Service Commission is also taken up by ITM. We are dedicated to imbibe a creative, innovative and responsible work culture among our new employees through which the organizational goals will be ultimately achieved.

Our patron is NABARD as it always had been and the pivotal role in the success of ITM is played by NABARD through close monitoring, review and inspections. ITM runs exclusively on SOFTCOB assistance from NABARD and from 2024-25, KSCARDB will also start funding for training for the hassle-free flow of programmes throughout the year

In 2024-25, ITM has designed 46 training programmes which include various sectors like Business operations, Audit, Law, IT etc. We intend to concentrate more on the performance benchmarks like lending, recovery and NPA management of client Banks so that all the PCARDBs in Kerala will achieve sustainable viability position.

We have also designed new trainings since change is inevitable in every sector and the prime objective of training is to create a positive ambience in organization attributing change management.

We expect a positive and enthusiastic welcome to our Annual Training Calendar 2024-25 by all our stakeholders like PCARDBs , KSCARDB and Co-operative Department of Kerala.

Also we wish to collaborate with other CTIs in Kerala like ICM and ACSTI in 2024-25 to uplift the cooperative principle, "Co-operation among cooperatives"

With clear expectation of a successful performance year ahead, we proudly present before you our ATC 24-25 and request your blessings and cooperation

Sindhu R Nair, Principal



Managing Director Sri. Shaji. V. Nair IAS addressing Presidents' Meet on 13.03.2024 at ITM



Regional Managers' Conference at ITM on 02.02.2024

Loaning Operations

SI. No	Name of programme	From	То
1	Refresher programme for Agricultural Officers - Batch 1	03.04.24	06.04.24
2	Proactive recovery management and sale procedures in PCARDBs	07.05.24	10.05.24
3	Refresher programme for Agricultural Officers - Batch 2	28.05.24	31.05.24
4	Orientation programme for Valuation Officers	25.06.24	28.06.24
5	Project appraisal and loan documentation of High Value Loans	22.07.24	26.07.24
6	Gold loan appraisal and prevention of fraud	06.08.24	08.08.24
7	Development Action Plan preparation and analysis to improve bank viability	21.08.24	24.08.24
8	Fundamentals of Credit appraisal - Phase 1	02.09.24	07.09.24
9	Fundamentals of Credit appraisal - Phase 2	23.09.24	28.09.24
10	Strategies for prevention of fraud and embezzlement	28.10.24	30.10.24
11	Profitability through effective Branch Management	05.11.24	08.11.24
12	Refresher programme for Supervisors – Batch 1	19.11.24	22.11.24
13	Refresher programme for Supervisors – Batch 2	06.01.25	09.01.25

Audit / Inspection

Sl.No	Name of programme		То
1	Programme on Internal Checks and Controls	03.10.24	05.10.24
2	Auditing - a tool for improvisation in the performance of PCARDBs Batch 1	01.01.25	04.01.25
3	Auditing - a tool for improvisation in the performance of PCARDBs Batch 2	10.02.25	13.02.25

Computer Programme

SI.No	Name of programme		То
1	Basic programme on Loan Recovery System, Loan Monitoring System, Financial Accounting System	12.08.24	14.08.24

Financial Reports

SI.No	Name of programme		То	
1	Preparation of Balance Sheet and P&L account	01.07.24	03.07.24	
2	Preparation of SAP, banking Statistics, DLMRC and other statements	10.09.24	12.09.24	

ANNUAL TRAINING CALENDAR 2024-25 (TRAININGS – SECTOR WISE)

STP programmes

Sl. No	Name of programme	From	То
1	STP for Supervisory Cadre Batch 1	20.05.24	25.05.24
2	STP for Supervisory Cadre Batch 2	02.12.24	07.12.24
3	STP for Ministerial cadre Batch 1	03.06.24	07.06.24
4	STP for Ministerial cadre Batch 2	25.11.24	29.11.24
5	STP for Sub staff - Batch 1	19.06.24	21.06.24
6	STP for Sub staff - Batch 2	11.11.24	13.11.24

Special Programmes

Sl. No	Name of programme	From	То
1	Creating a better organisation in the fast changing economic and technological environment		13.06.24
2	Self-sustenance through improved Governance and Management of Resources	29.07.24	31.07.24
3	Sustainable Development through proper planning	07.10.24	10.10.24
4	Strategic Dimensions of Growth for Organisational Excellence in ARDBs	16.10.24	18.10.24
5	Business Development Plan preparation for improving performance of ARDBs	22.10.24	25.10.24
6	Orientation programme for newly elected Board of Directors of PCARDBs	09.12.24	11.12.24
7	Establishing leadership for gender equality	11.12.24	13.12.24
8	Successful designing of performance parameters of ARDBs	17.12.24	20.12.24

Banking Operations

Sl.No	Name of magnesses	Fuene	To
31.NO	Name of programme	From	То
1	Refresher Programme for Assistants of KSCARDB - Batch 1	15.04.24	19.04.24
2	Refresher Programme for Assistants of KSCARDB - Batch 2	13.05.24	17.05.24
3	Digital banking and other technological changes in Banking and its application in ARDBs	09.07.24	11.07.24
4	Management Development Programme	18.07.24	20.07.24
5	Non – fund business and Cross selling	25.11.24	27.11.24
6	Induction training for newly recruited Assistants in KSCARDB	13.01.25	17.01.25
7	Business Development, Profit Planning and Diversification	20.01.25	22.01.25
8	Programme on Cash Management and Fake Note Detection	03.02.25	05.02.25

"Knowing is not enough, we must apply. Willing is not enough. We must do"

ANNUAL TRAINING CALENDAR- 2024 – 25

SI No	Name of the Programme	Target group	From	То	Duratio
		April 2024		•	
1	Refresher programme for Agricultural Officers - Batch 1	Agricultural officers	03.04.24	06.04.24	3+1
2	Refresher programme for Assistants of KSCARDB - Batch 1	Assistants of KSCARDB	15.04.24	19.04.24	4+1
3	How to do the existing business better in the post reform scenario	Secretaries of PCARDBs	24.04.24	26.04.24	2+1
		May-24			1
4	Proactive recovery management and sale procedures in PCARDBs	Sale Officers of PCARDBs	07.05.24	10.05.24	3+1
5	Refresherprogramme for Assistants of KSCARDB - Batch 2	Assistants of KSCARDB	13.05.24	17.05.24	4+1
6	STP for Supervisory Cadre-Batch 1 (C – PEC Approved)	Supervisory staff of ARDBs	20.05.24	25.05.24	6
7	Refresher programme for Agricultural Officers - Batch 2	Agricultural officers	28.05.24	31.05.24	3+1
		Jun-24			
8	STP for Ministerial cadre -Batch 1 (C – PEC Approved)	Ministerial staff of ARDBs	03.06.24	07.06.24	5
9	Workshop on creating better organisation in the fast changing economic and technological environment	Presidents of PCARDBs	11.06.24	13.06.24	2+1
10	STP for Sub staff -Batch 1 (C-PEC Approved)	Sub staff of ARDBs	19.06.24	21.06.24	3
11	Orientation programme for Valuation Officers	AR/VOs posted in ARDBs	25.06.24	28.06.24	3+1
		Jul-24			
12	Preparation of Balance Sheet and P&L account (C – PEC Approved)	Branch Managers & Senior officers of ARDBs	01.07.24	03.07.24	3
13	Digital Banking & other technological changes in banks and its application	Staff of ARDBs	09.07.24	11.07.24	3
14	Management Development Programme	Sr. Officers of ARDBs	18.07.24	20.07.24	3
15	Project appraisal and loan documentation of High value Loans(C – PEC Approved)	Supervisory staff of ARDBs	22.07.24	26.07.24	4+1
16	Self-sustenance through improved Governance and Management of Resources(C – PEC Approved)	BoD of PCARDBs	29.07.24	31.07.24	2+1
		Aug-24			
17	Gold loan appraisal and prevention of fraud (C – PEC Approved)	Staff of ARDBs	06.08.24	08.08.24	2+1

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18	Basic programme on Loan Recovery System, Loan Monitoring System, Financial Accounting System	Staff of ARDBs	12.08.24	14.08.24	3	
19	Development Action Plan preparation and analysis to improve bank viability	Junior level and above staff of ARDBs	21.08.24	24.08.24	3+1	
20	Managing stress with complementary and alternative therapies for improving productivity	Staff of ARDBs	29.08.24	31.08.24	2+1	
	Sep-24					
21	Fundamentals of Credit appraisal - Phase 1(C – PEC Approved)	Field Officers of ARDBs	02.09.24	07.09.24	5+1	
22	Preparation of SAP, Banking Statistics, DLMRC and other statements	Junior level and above staff of ARDBs	10.09.24	12.09.24	3	
23	Fundamentals of Credit appraisal - Phase 2(C – PEC Approved)	Participants of Fundamentals of Credit appraisal – Phase 1	23.09.24	28.09.24	5+1	
		Oct-24				
24	Programme on Internal Checks and Controls (C-PEC Approved)	Junior level and above staff of ARDBs	03.10.24	05.10.24	3	
25	Sustainable Development through proper planning	Senior Staff of ARDBs	07.10.24	10.10.24	3+1	
26	Strategic Dimensions of Growth for Organisational Excellence in ARDBs	Vice Presidents of PCARDBs	16.10.24	18.10.24	2+1	
27	Business Development Plan preparation for improving performance of ARDBs	Senior Staff of ARDBs	22.10.24	25.10.24	3+1	
28	Strategies for prevention of fraud and embezzlement (C-PEC Approved)	Assistant Secretaries of PCARDBs/supervisory staff of KSCARDB	28.10.24	30.10.24	2+1	
		Nov-24				
29	Profitability through effective Branch Management (C-PEC Approved)	Branch Managers & Senior officers of ARDBs	05.11.24	08.11.24	3+1	
30	STP for Sub staff – Batch 2 (C-PEC Approved)	Sub – staff of ARDBs	11.11.24	13.11.24	3	
31	Banking Law and Practice and Legal Aspects in Banking (C-PEC Approved)	Staff of ARDBs	14.11.24	16.11.24	3	
32	Refresher programme for Supervisors – Batch 1	Junior Supervisors and above staff of ARDBs	19.11.24	22.11.24	3+1	
33	Non – fund business and Cross selling	Junior level and above staff of ARDBs	25.11.24	27.11.24	3	
34	STP for Ministerial cadre – Batch 2 (C – PEC Approved)	Ministerial staff of ARDBs	25.11.24	29.11.24	5	
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6 "In training, there is no winning or losing. There is only learning"

Dec-24					
35	STP for Supervisory Cadre-Batch 2 (C – PEC Approved)	Supervisory staff of ARDBs	02.12.24	07.12.24	6
36	Orientation programme for newly elected BoD of PCARDBs	Newly elected BoD of PCARDBs	09.12.24	11.12.24	2+1
37	Establishing leadership for gender equality	Staff of ARDBs	11.12.24	13.12.24	2+1
38	Successful designing of performance parameters of ARDBs	Senior Staff of ARDBs	17.12.24	20.12.24	3+1
39	Programme on KSR, Income Tax, Inspection and GST Norms	Staff of ARDBs	26.12.24	28.12.24	3
Jan-25					
40	Auditing - a tool for improvisation in the performance of PCARDBs-Batch 1	Auditors of PCARDBs	01.01.25	04.01.25	3+1
41	Refresher programme for Supervisors – Batch 2	Junior Supervisors and above staff of ARDBs	06.01.25	09.01.25	3+1
42	Induction training for newly recruited Assistants in KSCARDB	Newly recruited Assistants in KSCARDB	13.01.25	17.01.25	4+1
43	Business Development, Profit Planning and Diversification (C-PEC Approved)	Secretaries of PCARDBs	20.01.25	22.01.25	2+1
44	Personality Development Programme for Sub-staff	Sub staff of ARDBs	27.01.25	29.01.25	2+1
Feb-25					
45	Programme on Cash Management and Fake note detection (C-PEC Approved)	Staff of ARDBs	03.02.25	05.02.25	2+1
46	Auditing - a tool for improvisation in the performance of PCARDBs-Batch 2	Auditors of PCARDBs	10.02.25	13.02.25	3+1

"Practice is the hardest part of learning & training is the essence of transformation"